Apartment Life, Inc.

**Financial Statements** 

Year Ended December 31, 2024

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#### Independent Auditor's Report

To the Board of Directors of Apartment Life, Inc.

#### Opinion

We have audited the accompanying financial statements of Apartment Life, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2024, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Apartment Life, Inc. as of December 31, 2024, and the changes in net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Apartment Life, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Correction of Error**

As discussed in Note 16 to the financial statements, the Organization corrected an error in beginning net assets of \$198,301 related to advance event budget liabilities in 2023. Our opinion is not modified with respect to that matter.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Apartment Life, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

Exercise professional judgment and maintain professional skepticism throughout the audit.

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Apartment Life, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Apartment Life, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Irving, Texas June 6, 2025

Meredith CPAs. LLC

# Apartment Life, Inc. Statement of Financial Position December 31, 2024

#### Assets

| Deposits   2,360,328   37,286   \$ 37,286   \$ 8,271,165 | Current Assets Cash and cash equivalents Accounts receivable, net of allowance for credit loss Employee advances Prepaid expenses Notes receivable, related party | of \$28,333  Total Current Assets | \$ 4,577,967<br>741,813<br>23,050<br>454,439<br>76,282<br>5,873,551 |
|--|---|-----------------------------------|---|
| Deposits         37,286           \$ 8,271,165           Current Liabilities           Accounts payable         \$ 64,580           Accrued payroll expenses         1,303,963           Advance deposits         1,296,222           Deferred revenue         165,054           Net Assets         Total Current Liabilities         2,829,819           Net Assets without donor restrictions         5,431,946           Net assets with donor restrictions         9,400           5,441,346         5,441,346   | Investments   |                                   | 2 360 328   |
| Sample   S   |   |                                   |   |
| Current Liabilities Accounts payable Accrued payroll expenses Advance deposits Deferred revenue  Net Assets Net Assets without donor restrictions Net assets with donor restrictions Signature  Total Current Liabilities  5,431,946 9,400 5,441,346  | Deposite  |                                   |   |
| Current Liabilities       \$ 64,580         Accounts payable       \$ 64,580         Accrued payroll expenses       1,303,963         Advance deposits       1,296,222         Deferred revenue       165,054         Net Assets       Total Current Liabilities       2,829,819         Net assets without donor restrictions       5,431,946         Net assets with donor restrictions       9,400         5,441,346       5,441,346  |   |                                   | <del>+</del>  |
| Accounts payable       \$ 64,580         Accrued payroll expenses       1,303,963         Advance deposits       1,296,222         Deferred revenue       165,054         Net Assets       Total Current Liabilities         Net assets without donor restrictions       5,431,946         Net assets with donor restrictions       9,400         5,441,346  | Liabilities and   | d Net Assets                      |   |
| Net assets without donor restrictions  Net assets with donor restrictions  5,431,946  9,400  5,441,346   | Accounts payable Accrued payroll expenses Advance deposits  | Total Current Liabilities         | 1,303,963<br>1,296,222<br>165,054                                   |
| Net assets with donor restrictions  9,400  5,441,346   | Net Assets  |                                   |   |
| 5,441,346  | Net assets without donor restrictions   |                                   | 5,431,946   |
|  | Net assets with donor restrictions  |                                   |   |
| ¢ 2 271 165  |   |                                   | 5,441,346   |
|  |   |                                   | \$ 8,271,165  |

# Apartment Life, Inc. Statement of Activities Year Ended December 31, 2024

|   | Without Donor<br>Restrictions | With Donor<br>Restrictions | Total        |
|---|-------------------------------|----------------------------|--------------|
| Revenue and Support                           |                               |                            |              |
| Program fees, net                             | \$ 8,533,014                  | \$ -                       | \$ 8,533,014 |
| AL team fees, net                             | 4,430,182                     | -                          | 4,430,182    |
| Contributions                                 | 3,010,173                     | 8,000                      | 3,018,173    |
| Donated apartments for use by AL teams        | 13,267,868                    | -                          | 13,267,868   |
| Event funding                                 | 2,556,372                     | -                          | 2,556,372    |
| Interest income                               | 229,289                       | -                          | 229,289      |
| Investment income                             | 49,473                        | -                          | 49,473       |
| Grant income                                  | 30,000                        | _                          | 30,000       |
| Other income                                  | 80,514                        | -                          | 80,514       |
| Net assets released from restrictions         | 14,549                        | (14,549)                   | ·<br>-       |
|   | 32,201,434                    | (6,549)                    | 32,194,885   |
| Expenses                                      |                               |                            |              |
| Program services                              | 29,754,842                    | -                          | 29,754,842   |
| General and administrative                    | 1,230,312                     | -                          | 1,230,312    |
| Fundraising                                   | 781,117                       | _                          | 781,117      |
| <b>S</b>                                      | 31,766,271                    |                            | 31,766,271   |
| Change in net assets                          | , ,                           |                            | , ,          |
| Increase (Decrease) in Net Assets             | 435,163                       | (6,549)                    | 428,614      |
| Net Assets at Beginning of Year (as Restated) | 4,996,783                     | 15,949                     | 5,012,732    |
| Net Assets at End of Year                     | \$ 5,431,946                  | \$ 9,400                   | \$ 5,441,346 |

# Apartment Life, Inc. Statement of Functional Expenses Year Ended December 31, 2024

|   | Program<br>Services       | Management and General | Fund -<br>raising     | Total                     |
|---|---------------------------|------------------------|-----------------------|---------------------------|
| Salaries and wages<br>Employee benefits | \$ 6,482,731<br>4,332,738 | \$ 500,582<br>273,144  | \$ 288,979<br>206,226 | \$ 7,272,292<br>4,812,108 |
| Payroll taxes                           | 735,410<br>11,550,879     | 49,590<br>823,316      | 32,141<br>527,346     | 817,141<br>12,901,541     |
|   | 11,550,079                | 023,310                | 327,340               | 12,301,541                |
| Apartment costs                         | 13,267,868                | -                      | -                     | 13,267,868                |
| Event funding costs                     | 2,556,372                 | -                      | -                     | 2,556,372                 |
| Client development                      | 343,574                   | -                      | -                     | 343,574                   |
| Other                                   | 684,642                   | 81,680                 | 242,195               | 1,008,517                 |
| Professional services                   | 234,111                   | 119,516                | 2,998                 | 356,625                   |
| Information technology                  | 338,057                   | 62,658                 | -                     | 400,715                   |
| Team support                            | 221,494                   | -                      | _                     | 221,494                   |
| Staff care and development              | 174,570                   | 85,433                 | -                     | 260,003                   |
| Advertising                             | 12,835                    | 12,835                 | -                     | 25,670                    |
| Retirement benefit expense              | 114,189                   | 15,964                 | 8,578                 | 138,731                   |
| Travel and conference                   | 252,612                   | 25,518                 | -                     | 278,130                   |
| Office expense                          | 3,639                     | 3,392                  |                       | 7,031                     |
|   | \$29,754,842              | \$ 1,230,312           | \$ 781,117            | \$31,766,271              |

#### Apartment Life, Inc. Statement of Cash Flows Year Ended December 31, 2024

| Cash Flows from Operating Activities Change in net assets Adjustments to reconcile changes in net assets to net cash provided (used) by operating activities: | \$   | 428,614   |
|---|------|-----------|
| Unrealized (gains) loss on investments (Increase) decrease in assets:   |      | (30,181)  |
| Accounts receivable   |      | 38,191    |
| Other receivables   |      | 34,214    |
| Employee advances   |      | 2,661     |
| Prepaid expenses  |      | (180,360) |
| Increase (decrease) in liabilities:   |      | ,         |
| Accounts payable  |      | 44,299    |
| Accrued payroll expenses  |      | (135,592) |
| Advance deposits  |      | 213,107   |
| Deferred revenue  |      | 88,529    |
| Net Cash Provided (Used) by Operating Activities  |      | 503,482   |
| Cash Flows from Investing Activities  |      |           |
| Purchase of investments   |      | (133,062) |
| Repayment of notes receivable, related party  |      | 273,377   |
| Issuance of notes receivable, related party   |      | (91,132)  |
| Net Cash Provided (Used) by Investing Activities  |      | 49,183    |
| Net Increase (Decrease) in Cash and Cash Equivalents  |      | 552,665   |
| Cash and Cash Equivalents, Beginning of Year  |      | 4,207,850 |
| Cash and Cash Equivalents, End of Year  | \$ - | 4,760,515 |
| Supplemental Disclosure   |      |           |
| Summary of cash and cash equivalents  |      |           |
| Cash and cash equivalents   | \$   | 4,577,967 |
| Cash included in investments  | Ψ    | 182,548   |
|   | \$   | 4,760,515 |

#### Note 1 - Organization and Summary of Significant Accounting Policies

#### Nature of the Organization

Apartment Life, Inc. ("AL", Organization"), is a Texas non-profit organization incorporated in March 2000. AL is engaged in charitable and religious activities designed to improve the quality of life for apartment dwellers by strengthening communities, serving residents, and modeling the Christian life. AL operates in 45 states.

AL's purpose is to organize and run the AL program, which is a community building and resident retention program that provides business value to apartment owners and management companies while making a lasting difference in the lives of apartment residents. The AL program is carried out by AL Coordinators, consisting of either a married couple, team of two, or single coordinator which lives offsite or onsite in apartment communities and works with the management team to build the community and serve residents. This is accomplished by doing things that flow naturally out of the Christian lifestyle such as welcoming new residents, planning social events, and caring in times of need.

#### Basis of Presentation

Based on the existence or absence of donor-imposed restrictions, resources are classified into two categories: without donor restrictions and with donor restrictions. Net assets without donor restrictions are free of donor-imposed restrictions. All revenues, gains, and losses that are not restricted by the donor are included in this classification. All expenses are reported as decreases in net assets without donor restrictions. Net assets with donor restrictions are subject to donor-imposed restrictions that will be met either by actions of AL or the passage of time. When a restriction expires (that is when a stipulated time restriction ends or purpose of restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

#### Cash and Cash Equivalents

For purposes of the statement of cash flows, cash and cash equivalents includes all checking and saving accounts, and highly liquid money market mutual funds. These funds are available for general operating purposes and not otherwise restricted.

#### Investments

Investments in marketable equity securities with readily determinable fair values are stated at fair value based on quoted prices in active markets (Level 1 measurements). For equity securities without a readily determinable fair value, the investment is recorded at cost, less any impairment, plus or minus adjustments related to observable transactions for the same or similar securities (Level 2 measurements). Unrealized gains and losses are included in the change in net assets in the accompanying statement of activities. Investment income and gains are reported as increases in unrestricted net assets in the reporting period in which the income and gains are recognized.

Economic conditions can vary significantly throughout the year, impacting the carrying value of investments. Although management is not aware of any factors that would significantly affect the estimated fair value amounts, current estimates of fair value may differ significantly from the statements presented.

#### Intangibles

AL capitalizes the costs of intangibles. Intangibles costs are amortized on a straight-line basis over the estimated useful life of five years.

#### Note 1 - Organization and Summary of Significant Accounting Policies, Continued

#### Property and Equipment

Property and equipment are carried at acquisition cost or the estimated fair value of donated assets. Depreciation is provided using the straight-line method over the estimated useful lives of the respective assets. For office furniture, fixtures, computer equipment, and office equipment estimated useful lives range between 3-5 years. Major additions and betterments are capitalized, while replacements and maintenance and repairs which do not improve or extend the life of the related assets are expensed.

#### Notes Receivable

Loans are stated at unpaid principal balances. Interest on the notes receivable is recognized over the term of the note and is calculated using the effective interest method on the principal amounts outstanding.

#### Revenue and Support

Under Accounting Standards Codification (ASC) Topic 606, revenue from contracts with customers is recognized when control of the promised goods or services is transferred in an amount that reflects the consideration to which the Organization expects to be entitled in exchange for those goods or services (i.e., the transaction price).

Apartment Life team fees represent administration fees paid for the AL teams services. AL team fees are recognized over the contract period as performance obligations are met and are due each month. Program fees are paid by apartment complexes for AL's services and are recognized over contract period as performance obligations are met and are due each month.

Other remaining revenue streams not related to teams and program fees including contributions, investment income, and other revenue are not within the scope of Topic 606 Revenue Recognition. The adoption of this standard did not materially affect changes in net assets, financial position, or cash flows.

Contributions are recognized as revenues when received. Contributions are available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor are reported as restricted support and increase net assets with donor restrictions. Contributions received with donor-imposed conditions and restrictions that are met in the same reporting period are reported as support without donor restrictions and increase net assets without donor restrictions.

#### Functional Allocation of Expenses

Expenses have been summarized on a functional basis and allocated in the statement of activities and changes in net assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited, based on analysis of personnel time and resources utilized for the related activities.

#### Advertising Expenses

Advertising costs are expensed as incurred. Advertising expense totaled \$29,590 for the year ended December 31, 2024.

#### **Income Taxes**

AL is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. The Organization is not classified as a private foundation and is exempt for state income tax purposes. Currently, AL engages in no activities that would be taxed as unrelated business income.

#### Note 1 - Organization and Summary of Significant Accounting Policies, Continued

With respect to uncertain tax positions, the management of AL believes its positions comply with applicable laws and they periodically evaluate exposures associated with tax filing positions. Consequently, no liability is recognized in the statement of financial position for uncertain tax positions. If incurred, penalties and interest assessed by income taxing authorities are included in penalties or interest expense. With few exceptions, AL is no longer subject to U.S. federal and state examinations by taxing authorities for years before 2021.

#### Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Accordingly, actual results could differ from those estimates.

#### **Accrued Absences**

Compensated absences for sick pay and personal time have not been accrued since they cannot be reasonably estimated. AL's policy is to recognize these costs when actually paid.

#### Liquidity and Availability of Financial Assets

AL regularly monitors liquidity required to meet its operating needs and other contractual commitments. AL structures its financial assets to be available as its general expenditures, liabilities, and other obligations become due. AL has \$1,621,569 of financial assets available within one year of the statement of financial position date to meet cash needs for general operating expenditures, consisting of cash and cash equivalents of \$4,487,368 and accounts receivable of \$741,813, less restricted by donor of \$9,400, less management-designated funds of \$7,163, and less board-designated funds of \$3,591,049. See Note 9.

#### Note 2 - Accounts Receivable

Accounts receivable consists primarily of trade receivables due from AL teams and properties, and is stated at the amount of consideration of which the AL has an unconditional right to receive. Accounts receivable is reported at invoiced amounts, net of an allowance for credit losses. The Organization establishes an allowance for credit losses based on management's assessment of the collectability of specific accounts and by making a general provision for other potentially uncollectible amounts, with credit loss expense being presented within the statement of functional expense. Management estimates the allowance balance using relevant available information, from internal and external sources, relating to past events, current conditions, and reasonable and supportable forecasts. The allowance for credit loss was \$28,333 as of December 31, 2024 and 2023, and there was no credit loss expense for the year ended December 31, 2024. The accounts receivable balance, net of the allowance for credit loss, was \$741,813 as of December 31, 2024 compared to \$780,004 as of December 31, 2023. AL generally requires that the invoices are paid prior to services being rendered. As such, AL generally does not require collateral from its customers.

#### Note 3 - Investments

Investments consist of the following at December 31, 2024:

|   | Curre | nt Portion | Nonc | current Portion | Total           |
|---|-------|------------|------|-----------------|-----------------|
| Mutual Funds                            | \$    | -          | \$   | 1,879,247       | \$<br>1,879,247 |
| Cash                                    |       | -          |      | 182,548         | 182,548         |
| Way Maker ValueAdd Real Estate Fund, LP |       | -          |      | 50,000          | 50,000          |
| Marble Feeder IV, LP                    |       | -          |      | 248,533         | 248,533         |
|   | \$    | -          | \$   | 2,360,328       | \$<br>2,360,328 |

Unrealized gains and losses result from periodic market value adjustments in various investment instruments. AL recognized a net unrealized investment gain of \$30,181 as of December 31, 2024 related to investment in mutual funds. AL recognized a net realized gain of \$19,292 as of December 31, 2024 related to investment in mutual funds.

Noncurrent investments represent board-designated endowment funds set aside for long-term purposes for use of future national office expenditures. Noncurrent investments include a board-approved equity security interest in Way Maker ValueAdd Real Estate Fund, LP, a private placement pool of investment funds for accredited investors under Regulation D, Rule 506(b) of the Securities Act of 1933 ("Rule 506(b)"). The cost of the equity security interest was \$50,000. There were no realized or unrealized gains or loss for the year ended December 31, 2024. Noncurrent investments also include a board-approved equity security interest in Marble Feeder IV, LP, consisting of preferred equity investments and select common equity investments in multi-family developments across the U.S. for accredited investors in accordance with Rule 506(b). Apartment Life has contributed \$248,533 towards the total subscription amount of \$250,000 as of December 31, 2024, and has a remaining unpaid commitment of \$1,467, as of December 31, 2024.

#### **Note 4 - Fair Value Measurements**

Assets utilizing fair value measurements consists of the following at December 31, 2024:

|   | Level 1         | Level 2       | Total           |
|---|-----------------|---------------|-----------------|
| Mutual Funds                            | \$<br>1,879,247 | \$<br>-       | \$<br>1,879,247 |
| Cash                                    | 182,548         | -             | 182,548         |
| Way Maker ValueAdd Real Estate Fund, LP | -               | 50,000        | 50,000          |
| Marble Feeder IV, LP                    | <br>            | <br>248,533   | <br>248,533     |
|   | \$<br>2,061,795 | \$<br>298,533 | \$<br>2,360,328 |

The Way Maker ValueAdd Real Estate Fund, LP and Marble Feeder IV, LP are private investment funds for accredited investors under Rule 506(b). These equity securities are not publicly traded and do not have a readily determinable market value. The organization adjusts the carrying value of the equity security up or down for observable price changes in orderly transactions for identical or similar investments of the same issuer and for impairment, if any. There were no adjustments for the year ended December 31, 2024 or cumulative.

#### Note 5 - Property and Equipment

Property and equipment consists of the following at December 31, 2024:

| Office furniture and fixtures  | \$<br>4,331  |
|--------------------------------|--------------|
| Computer and office equipment  | 76,604       |
| Less: accumulated depreciation | <br>(80,935) |
|                                | \$<br>-      |

Depreciation expense totaled \$0 for the year ended December 31, 2024.

#### Note 6 - Intangibles

Intangibles consist of the following at December 31, 2024:

|                             | Gross Carrying<br>Amount |    | Accumulated Amortization |    | Carrying<br>mount |
|-----------------------------|--------------------------|----|--------------------------|----|-------------------|
| Apartment service contracts | \$<br>39,285             | \$ | (39,285)                 | \$ | -                 |
| Website development costs   | 19,750                   |    | (19,750)                 |    | -                 |
|                             | \$<br>59,035             | \$ | (59,035)                 | \$ | -                 |

Amortization expense related to intangibles was \$0 for the year ended December 31, 2024. Estimated future amortization expense for intangible assets consists of \$0 to be recognized in 2025.

#### Note 7 - Notes Receivable, Related Party

Notes receivable, related party, represents loans to employees under the Christian Healthcare Ministries medical bill-sharing plan. Under this plan, employees pay the provider and are reimbursed 30-120 days later by other Christian Healthcare Ministries participants. The Organization typically provides interest free loans to employees who have to make large upfront payments. Notes receivable consists of 14 promissory notes with 11 employees related to the reimbursement medical plan with outstanding loan balances of \$76,282 as of December 31, 2024. Each promissory note has an interest rate of 0%, and has a maturity date that is on demand.

#### Note 8 - Advance Deposits

Advance deposits consist of AL team advance deposits and advance deposits related to apartment events. The Organization requires new teams to pay a deposit of \$500 upon application for placement. This deposit is refunded to the team only if they fulfill their two-year commitment. After the two-year commitment is met and once their program ends, their move-out fees from the property are deducted from their deposit to the Organization. Advance event deposits primarily consist of advanced funds received in preparation for future events. Advance AL team deposits, advance event, and other deposits were \$298,524, \$853,967, and \$143,731, respectively, as of December 31, 2024.

#### Note 9 - Net Assets

#### Net Assets without Donor Restrictions

Net assets without donor restrictions includes the following designated funds at December 31, 2024:

| Endowment, board-designated funds for future national office expenditures  Management-designated funds for Helping Hands |  | \$<br>3,591,049 |
|--|--|-----------------|
|  |  | 7,163           |
|  |  | \$<br>3,598,212 |
| Net Assets with Donor Restrictions  Net assets with donor restrictions consis  | ets of the following at December 31, 2024: |                 |
|  | Hilltop                                    | \$<br>1,400     |
|  | Good Neighbors Initiative                  | 8,000           |
|  | -  | \$<br>9.400     |

#### Note 10 - Endowment Fund

The endowment fund represents board-designated funds for use of future national office expenditures. AL has adopted investment and spending policies, approved by the Board of Trustees, for endowment assets that seeks to achieve an after-cost total real rate of return, including investment income as well as capital appreciation, which exceeds the annual distribution with acceptable levels of risk. AL has a policy of appropriating approximately two-thirds of annual net income toward the endowment fund until a goal of \$10 million is reached. Endowment assets are invested in a well diversified asset mix, which includes cash, mutual funds, the Way Maker ValueAdd Real Estate Fund, LP, and Marble Feeder IV, LP. Distributions will start when the goal is achieved and will be limited to the return on the fund and will be used for future national office expenditures.

Changes in endowment net assets as of December 31, 2024 are as follows:

| Endowment net assets, beginning of year | \$<br>2,749,004 |
|---|-----------------|
| Contributions                           | 623,318         |
| Investment return (loss), net           | 218,727         |
| Endowment net assets, end of year       | \$<br>3,591,049 |

#### Note 11 - Commitments and Contingencies

The Organization is subject to various claims and liabilities in the ordinary course of business. The Organization maintains various forms of insurance that the Organization's management believes are adequate to reduce the exposure to such risks to an acceptable level.

AL is self-insured for certain healthcare costs. Most major claims are fully covered by Christian Healthcare Ministries ("CHM"). If the claim stems from a non-covered situation by CHM, then AL would be liable for up to \$75,000, at which point the remainder would be covered by the stop-loss insurance provider. The accruals for these healthcare costs are based on claims filed and estimates of claims incurred but not yet reported, and generally are not discounted. AL considers a number of factors, including historical losses, when making these determinations. AL records a monthly accrual based on number of employees and coverage type, and has an accrued liability balance of \$302,285 as of December 31, 2024. AL maintains third-party stop-loss insurance policies (with an AM Best rated "A" company) to cover certain liability costs in excess of predetermined retained amounts. Management believes that the accruals are adequate to cover the retained liability. Because of the inherent uncertainties in estimating the accrual, it is at least reasonably possible that the estimate used will change within the near term. Effective January 1, 2025, AL made the decision to terminate the self-insured healthcare program. See Note 17.

#### Note 12 - Donated Apartment Units

The apartment units which the Organization's AL teams occupy are donated by management of the apartment complexes. The value of the donated apartment units are recorded at estimated fair market value. Total value of the donated apartment units was \$13,267,868 for the year ended December 31, 2024. This is recorded as both revenue and expense on the Statement of Activities.

#### Note 13 - Concentrations

The Organization maintains cash balances with national banks, which, at times, exceed federally insured limits. Uninsured balances totaled \$414,869 at December 31, 2024. In addition, revenues from the East, Southeast, and West divisions make up approximately 17%, 16%, and 23% of revenue, respectively, at December 31, 2024.

#### Note 14 - Related Parties

AL received cash contributions of \$575,104 from AL executives and board of directors. The Organization also has an Affiliation Agreement and an International Grant Agreement with Apartment Neighbours, a Nonprofit Corporation operating under the laws of Canada, in which AL provides training and guidance to Apartment Neighbours. AL received \$11,824 revenue from the affiliate, in which AL's CEO is a board member.

Under the Christian Healthcare Ministries medical bill-sharing plan, AL loaned employee funds of \$91,132 via promissory notes during the year ended December 31, 2024. AL received payments on the employee promissory notes of \$273,377 for the year ended December 31, 2024. Notes receivable consists of 14 promissory notes with 11 employees related to the reimbursement medical plan with outstanding loan balances of \$76,282 as of December 31, 2024. AL also has employee advances of \$23,050 as of December 31, 2024.

The Organization has a Limited Partnership Agreement with Way Maker ValueAdd Real Estate Fund, LP, a private placement pool of investment fund, in which AL's former chairman of the board is a general partner. The Organization also has a Limited Partnership Agreement with Marble Feeder IV, LP, a private investment fund, in which AL's board member is a co-founder and managing principal. Investments in these funds totaled \$298,533 as of December 31, 2024. For Marble Feeder IV, LP, AL has contributed \$248,533 towards the total subscription amount of \$250,000, and has an outstanding commitment of \$1,467 as of December 31, 2024. See Note 3.

#### Note 15 - Retirement Plan

The Organization has a 403(b) retirement plan. Employees are eligible upon hire. The Organization makes matching contributions equal to 50% on the first 6% of the active participant's compensation. Participants vest in the matching contribution upon completion of one year of service. The plan permits in-service and hardship withdrawals and loans. The Organization's expense for the 403(b) retirement plan totaled \$138,731 for the year ended December 31, 2024.

#### Note 16 - Prior Period Adjustment

Net assets at the beginning of 2024 have been adjusted for expense reductions related to prior year event budget liabilities not being recognized in prior year. The correction has no effect on the results of the current year's activities; however, the cumulative effect increases beginning retained earnings for 2024 by \$198,301. Had the error not occured, net income for 2023 would have increased by \$198,301. Accordingly, the Organization restated its beginning retained earnings for the year ended December 31, 2024.

#### Note 17 - Subsequent Events

Management has evaluated subsequent events through June 6, 2025, the date on which the financial statements were available to be issued. Effective January 1, 2025, AL made the decision to terminate the self-insured healthcare program.